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Vol. IV No. 82

Bombay: Wednesday, April 13, 1994

### Insurance cover from a UK club

## First MTD issued by Sitara

Exim News Service

BOMBAY, April 12

SITARA Shipping Ltd. has become the first company to issue their Multimodal Transport Document (MTD). Their first document was issued on April 11. The necessary cargo claim cover has already been obtained through M/s Athena Insurance Services, representatives of a U.K. Club in Bombay, who claim that they are in a position to offer the same cover to other Indian MTOs, if required.

On March 17, the Director General of Shipping, Mr R. Vasudevan had issued an order prescribing the model of the Multimodal Transport Document. The order, which had the approval of the Central Government, was effective immediately.

As of today, over 30 firms have been registered as Multimodal Transport Operators with the Director General of Shipping.

Applications from over sixty foreign companies are pending with the Director General, according to whom certain amendments to the Multimodal Transportation of Goods Act 1993 are required, to clear them. The amendments suggested by the Director General are being scrutinised by the law ministry and are likely to be implemented soon.

### Exports grow by 20 per cent

Exim News Service

NEW DELHI, April 12

INDIA'S exports have recorded a growth of 20.59 per cent with the April-February 1993-94 performance estimated at \$19,825.75 million as against \$16,440.75 million in the corresponding period last year.

The growth rate is in line with the export projections made by the government for the financial year 1993-94. And the trend is likely to continue in the last month—March—of the financial year also.

While imports during April-February 1993-94 are valued at \$ 20,335.03 million as against \$ 19,945.17 million during April-February 1992-93, signifying a growth rate of 1.95 per cent.

The trade deficit during April-February 1993-94 has thus declined to \$ 509.84 million as against trade deficit of \$ 3,504.42 million during April-February 1992-93, according to an official release.

## Another first from Sitara

Exim News Service

BOMBAY, Jan. 23
SITARA Shipping Ltd
was the first Multimodal Transport Operator (MTO) to
issue its own bill of lading in
April last year. In November
it became the first MTO
and NVOCC to take delivery
of its own dry containers on
ex-bond basis from M/s
Transfreight Containers Ltd,
Tarapore.

Now it has moved one step further. It is the first MTO and NVOCC to buy brand new reefer containers. The first batch of 10 FEU hi-cube reefer containers which arrived in Bombay on m.v. Sukawaran Naree was handed over to Sitara Shipping by Mr Jaganathan, Manager of Hyundai Corporation, Bombay, in the presence of Additional Docks Manager, Mr Murthy and Deputy Docks Managers, Mr Abraham and Mr T.V. Sowritajan of the Bombay Port Trust.

Sitara Shipping has already acquired 250 dry containers and 20 reefer containers and further placed order for 800 dry and 50 hi-cube reefer containers which will be delivered to them by Hyundai Corporation between March and July 1995.



The Sitara team posing in front of a reefer container

### WISTA to be launched

Exim News Service

MUMBAI, Sept. 23 THE Women's International Shipping and Trading Association Ltd (WISTA) is to be soon launched in India, thanks to the efforts of Ms Sanjam Sahi Gupta, Director of Sitara Shipping Ltd, who has taken the lead to establish the

Indian Chapter of WISTA.

The membership is now officially open and a



formal launch is planned in the first week of October. Women in the industry at management level have been invited to join,



and could include representatives from shipowners, charterers, brokers, agents, insurers, marine personnel, lawyers, banking and finance professionals, risk management, consultants, shipyards, industry organisations and suppliers.

Apart from the Executive Committee comprising Ms Sanjam Sahi Gupta, Ms Sumeet Sahi, Director of Sitara Shipping, and Ms Rukhsana Vohra, Director of Sai Maritime Management (P) Ltd, the following members are already on board:

\* Ms Anjali Kumar [DGM Finance], The Great Eastern Shipping Co. Ltd

- \* Ms Jane Nazareth [Senior Manager], Siemens
- \* Ms Maya Sajit [Pricing Manager], Total Transport System Pvt. Ltd
  - \* Ms Shama Mathew [Manager], Jeena & Co.
- \* Ms Georgina Alvares [Assistant Manager Pricingl, Aquarius Maritime Pvt. Ltd
- \* Ms Vijaya [Business Development Manager], Opus Dei Logistics (I) Pvt. Ltd
- \* Ms Michelle D'Souza, [Assistant Manager], MSC Agency (I) Pvt. Ltd

#### **About WISTA**

In 1974, in the UK a handful of women brokers involved in the tanker market met for a Christmas lunch. They decided to repeat this on a regular basis, to exchange views on professional matters of common interest. Over the years, contacts from

overseas were invited to join the meeting and the group gradually expanded throughout Europe to include women from other areas of shipping. Within a relatively short period of time, 25 women were involved, who decide that an association should be formed. WISTA was thus born.

In the years that followed, WISTA professionalised its organisation. A networking body for women at management level in the maritime industry, it today has presence in 29 countries, including Australia, Canada, China, Cyprus, Denmark, France, Germany, Italy, etc.



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MUMBAI: Friday, June 7, 2013 E-mail: newsmumbai@exim-india.com • infomumbai@exim-india.com ₹ 11.00

### **Delhi International Cargo Terminal at** Sonepat - B2B Trade Fair on June 28

Most modern facility for the NCR trade

Exim News Service

NEW DELHI, June 6 THE J. M. Baxi Group, one of the country's leading names in ship-





ping and related services, will be launching its Delhi International Cargo Terminal (DICT), an integrated rail-linked logistics park and ICD at Sonepat, on June 28.

The details of the new facility will be unveiled to the National Capital Region (NCR) trade at a gala B2B Trade Fair to be held on the occasion. Participants at the fair will be treated to never-before visuals of the Turn to page 10

### APM Terminals Inland Services expands in India

- \* New facilities to be added to seven existing locations \* RFID, other technologies introduced to accelerate handling
- APM TERMINALS Exim News Service NHAVA SHEVA, June 6 WITH most of India's containerised import cargo destined for in-



land container Mr Kim Fejfer (second from left) during his Turn to page 10 visit to the Nhava Sheva CFS



 Shippers' Guide: I to IV Appointments : 4, 9 & 13

 News pages 3, 8, 10. 12, 14, 22 & 30



## Indus Container Lines

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### Mumbai, Friday, June 7, 20

# Sitara Shipping wins FMB award



Exim News Service

MUMBAI, June 6

IT was another feather in the cap of Women's International Shipping and Trading Association (WISTA) President, Ms Sanjam Sahi Gupta, and WISTA Exocutive Committee Member, Ms Sumeet

Sahi, when their company Sitara Shipping Ltd was recently acknowledged by the S.P. Jain Institute of Management and Research at its Family Managed Business (FMB) Awards.

It won for being an Outstanding Family Managed Business that has a successful role for women.

Both Ms Sumeet and Ms Sanjam said they attributed their success to their father, Capt Sahi, from whem they draw inspiration and "who taught



Ms Sumcet Sahl was one of the speakers at a recent CII conference, representing WISTA

them to excel in work with determination, hard work and will power". Having seen their father establish and grow the company with "sweat, blood and toil", they stressed on their vision to take it forward from strength to strength. They also acknowl-



Ms Sanjam Sahi Gupta accepting the award

edged their mother for teaching them to be always grounds S.P. Jain Institute of Management and Research (SPJIM Mumbai, is a premier business school which has been constently ranked among the top 10 B-Schools in India. Among prominent courses is the Post-Graduate Program in Fam Managed Business (FMB), conducted by the Centre for Fam Managed Business (C-FMB). The C-FMB, in existence for years, has been attracting students from over 150 cities a

towns of India and neighbouring countries.

# Antwerp port awarded again for its sustainability efforts

Exim News Service

ANTWERP, June 6

THE Port of Antwerp has once again won an award in recognition of its efforts to grow into a sustainable port where economic activities and nature development go hand in hand.

At the annual meeting of the International Association of Ports and Harbors in Los Angeles, Mr Eddy Bruyninckx, CEO of Antwerp Port Authority, was presented with the bronze Environment Award, The port's presentation, "Creating Space for Port Development by Proactive Nature Management", was able to convince the jury of the important place given to proactive nature protection in its long-term development strategy.

### Balance between ecology & economy

A considerable part of the Antwerp port area is subject to the EU Habitats directive and the Birds directive. Under the terms of these directives, any loss of habitat caused by industrial development must be compensated by creating areas with the same ecological value, Experiwhich ecological requirements and economic development go hand in hand, so as to offer guarantees of sustainable port development.

It was with this aim that the Port Authority set up a partnership with the nature conservation society Natuurpunt in 2000. Since then, sufficient "nature compensation" areas are set aside around and within the port area even before industrial development starts, so as to create a natural buffer. In addition to the main conservation areas on the fringes of the port, 5 per cent of the actual part area is reserved for "some and part area is reserved for "some and part area is reserved for "some and part area is reserved."

area is reserved for "ecological infrastructure", thus giving a useful purpose to parts of the port

that would otherwise lie derelist. This goal of 5 per cent was already 60 per cent reached by 2009.

### Collaboration for a sustainable port

Antwerp Port Authority quickly realised that if it was to attain its ambition of developing into the sustainability leader in the Hamburg-Lo Havre range, the port companies are at to reconcile "People, Planet and Prowith their everyday activities. In a meantime, a second edition of a Sustainability Report is on the way, work is progressing on a handy guide companies, with best practices for a various aspects of sustainable enterpro-The second Sustainability Report and guide for companies will both be release on October 8, 2013.

#### International recognition

The efforts by Antwerp in the first of ecology, the environment as sustainability, together with its repa

Port of Antwerp ing in these areas, he not gone unnoticed ternationally. In Mathis year, the p

bagged the prestigious Environmer World Ports Award 2013 in Abu Dh This award recognises a port auth ity that has made a significant con bution to the environment. And in year that the first Sustainabil Report appeared, the publication we the award for the "Best Belg Sustainability Report" in the cates

#### Turn to

- Appointments
- -4,789
- 15 pc of sales representatives unfamiliar with index-linked contracts, finds SeaIntel survey
   --1
- RBI eases export credit limit norms

News pages 3, 5, 10, 18 & 26

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# WISTA India holds first AGM

Annual event on Dec. 13



Participating in the WISTA India AGM were (from left) Ms Sanjam Sahi Gupta, Ms Rukhsana Vohra, Ms Anjali Kumar, Ms Shantha Martin, Ms Sumeet Sahi and Ms Miriam Matthews

#### **Exim News Service**

MUMBAI, Sept. 26 THE Indian chapter of the Women's International Shipping & Trading Association (WISTA India) held its first annual general meeting (AGM) on September 20 at the office of the Great Eastern Shipping Company Ltd. WISTA India was launched

Turn to page 10

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### WISTA India holds first AGM

#### From page 3

last year by the Sahi sisters, Ms Sanjam Sahi Gupta and Ms Sumeet Sahi. Their company, Sitara Shipping Ltd, is the agent for WISTA in India.

Within a short span of a year,

WISTA India has 82 members all over the country, with a separate Chennai sub-chapter.

Ms Sanjam Sahi Gupta, President of WISTA India, has been invited to speak at the WISTA International Conference to be held in Montreal on October 2, 3 and 4. The first lady from India to be accorded this honour, she will be addressing the gathering on business opportunities in India.



Ms Sanjam Sahi Gupta addressing the AGM as Ms Rukhsana Vohra looks on



Members at the AGM

The last year was a great period for WISTA India ladies, highlighted a release. Of the Board members, Ms Sanjam Sahi Gupta and Ms Sumeet

Sahi were presented a prestigious award by the SP Jain Institute of Management and Research business school.

Ms Shantha Martin won an award at the International Women's Leadership Forum.

The WISTA India Board welcomed it newest member, Ms Miriam Matthews, Direc-

### The WISTA India Board

- \* Ms Sanjam Sahi Gupta President
- \* Ms Rukhsana Vohra General Secretary
- \* Ms Sumeet Sahi Joint Secretary
- ★ Ms Shantha Martin Joint Secretary
- Ms Miriam Matthews -Treasurer & Board Member-Social Media

tor of GAC. She comes in place of Ms Anjali Kumar of Great Eastern, who stepped down due to enhanced work commitments.

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"Ms Matthews, being the youngest member of the Board, will bring to

WISTA India fresh ideas, and her dedication is much to be admired," says Ms Sanjam Sahi Gupta.

> WISTA India's annual event is planned for December 13 in Mumbai. It is all open to non-members. Those interested in participating can get in touch with the WISTA India office.