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Vol. XXII No. 218

MUMBAI: Tuesday, November 27, 2012

₹ 9.00

E-mail: newsmumbai@exim-india.com • infomumbai@exim-india.com

## WISTA India formed to advance opportunities for women in shipping

*To be officially launched by Mr S. Hajara on Dec. 7*

Exim News Service

MUMBAI, Nov. 26

**T**HE Indian chapter of the Women's International Shipping & Trading Association

(WISTA) has been established in Mumbai. It is scheduled to be officially launched at a function here on December 7 by Mr S. Hajara, Chairman and Managing Director of the Shipping Corporation of India (SCI).

WISTA India was made possible due to the

A detailed profile of WISTA on page 14

efforts of the founder members—Ms Sanjam Sahi Gupta, Ms Sumeet Sahi and Ms Rukhsana Vohra.



With Mr S. Hajara are (standing from left) Ms Rukhsana Vohra, Ms Sanjam Sahi Gupta and Ms Sumeet Sahi

**Open House meeting on trade facilitation today—Page 8**

- Indian Shipping Movements : 1 & 11 ● Int'l Shipping Scene : 10
- CONCOR Tender Notice : 8 ● News pages 3, 8, 14, 22 & 30

There will be no issue of Exim Newsletter dated November 28, 2012, on account of Guru Nanak Jayanti

The WISTA India Executive Committee includes:

★ Ms Sanjam Sahi

Turn to page 14



Ms Sanjam Sahi Gupta, Founder & President of WISTA India

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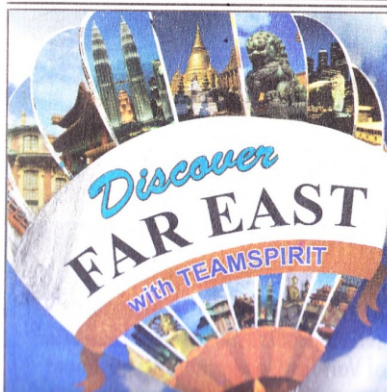
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# lia would be mentoring & spreading various growth opportunities: Sanjam

MUMBAI:

of the maritime industry and their presence and train at the launch of the Indian chapter of the association (WISTA) at the SCI auditorium here on on, lit the lamp to do the honours.

nt positions involved in the maritime transportation ing more women to the industry and in supporting women in management positions. With networking, education and mentoring in focus, it can enhance members' competence and empower career success. WISTA is growing and currently counts over 1,600 individual members in 34 National WISTA Associations (NWAs).

WISTA India is led by Ms Sanjam Sahi Gupta, Director of Sitara Shipping Ltd, as President, and also has as Executive Committee members Ms Sumeet Sahi, Director of Sitara Shipping and Astral Freight Forwarders

ment P. Ltd, Ms Anjali Kumar, o. Ltd, and Ms Shantha Martin, rs from all over the country.

be a platform for accomplished king women more prominent in stressed, would be mentoring rich will be done through a mix ent speakers in the maritime

agreed to have periodic training workshops for members at arotam Morarjee Institute and Ms Shantha Martin has arranged to have training programmes with IIM Ahmedabad," he disclosed.

The President pointed out that over the years the role of women in the maritime industry has evolved and women have been taking up challenging responsibilities at sea and shore. "Women have achieved leadership positions as bankers, lawyers, surveys in the shipping industry globally. Today, there are many exciting opportunities for women in shipbroking, forwarding, logistics, shipowning and ship management organisations, across segments," she pointed out.

"The making of WISTA India in the last six months, though challenging, has been a very enriching experience for me, I have had the opportunity to interact with some of the extremely accomplished women in the industry. Their enthusiasm and support has made this event possible. I am pleased that today we have with us members not only from Mumbai, but also from Delhi, Chennai, Surat. Women in the Indian shipping and related



Mr Sanjam Sahi Gupta addressing the event

restricted at certain facilities as was the case

She identified Ms Sumatiben Morarjee Shipping, Ms Laxmi Venkatachalam, former person of MbPT as some of the women who in the industry. And she hoped that more ladies present in the audience.

The special guest speaker, Ms Jyoti Kumari talked about how she had come from a naval seafarer. She pointed out that there were today given that the modern, technological and less of physical prowess.

The difference in the approach of work that they could convey their point of view in and dignity, which has a positive impact



Addressing the WISTA launch function is Ms Nafeesa Moloobhoy, in the presence of (seated from left) Mr Anil Devli, Ms Sanjam Sahi Gupta, Mr S. Hajara and Ms Jyoti Kumari

ping to international trade and the global economy.

The occasion saw a special memento being presented to Capt. Sahi of Sitara for founding of WISTA India.

Ms Anjali Kumar delivered the welcome address while Ms Rukhsana Vohra presented the memento.

The launch function saw an enthusiastic gathering of industry representatives. Present were Secretary, MoS, Mr J. N. Das and Capt. Sunil Thapar, Directors of SCI, Mr Vivek Kele, Director of Teamglobal Logistics, Mr K. P. Unnikrishnan, President of MANSA, Mr Khalid Vohra, Managing Director of Sai Shipping, Mr Keyur Gandhi, Director of Express Global Logistics, Mr Ravi Gandhi of R. J. Gandhi & Co., Mr Vikram Gupta, CFO of Essar Shipping, Mr Ramakrishnan, MD of Essar Shipping, Capt. Anoop Sharma, CEO of Essar Shipping, Mr Omar Sait, MD of Indial Shipping, Mr Mark Fernandes of Sylvester & Co., etc.

WISTA members from outside Mumbai were also present,



Sharing a laugh





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A section of the audience at the event

pen.

He stressed on the importance of continuous upgrading of knowledge and expertise (one of the aims of WISTA India) and emphasised that there was tremendous scope for lady professionals to shine and reach the pinnacle of success in this sector.

Mr Hajara highlighted that SCI had and currently has senior lady executives on its rolls. Besides, it was the first Indian shipping company to have lady cadets, lady chief engineer and even a lady Master. SCI's training institute, MTI, offers special rates to girl cadets, he disclosed.

The SCI CMD also spoke of the criticality of ship-



Sharing a laugh are (from left) Ms Shantha Martin, Ms Sumeet Sahi, Ms Anjali Kumar and Ms Rukhsana Vohra

among them being Ms Vinita Venkatesh, maritime consultant, and Ms Jayshree of BTL.

The event was possible due to the special efforts of the event committee of WISTA, namely, WISTA's first three members, Ms Deepa Joshi, Ms Poonam Apte and Ms Pushpalatha Nair, as well as Ms Meeta Desai, Ms Georgina Alvares, Ms Swati Parmar and Ms Srivijaya.



With President and Committee Members (from left) Ms Rukhsana Vohra, Ms Shantha Martin, Ms Sumeet Sahi and Ms Anjali Kumar

[Pvt.] Ltd, Ms Rukhsana Vohra, Director, Sai Maritime & Management P. Ltd, Ms Anjali Kumar, DGM, Corp. Finance & Investor Relations, Great Eastern Shipping Co. Ltd, and Ms Shantha Martin, CEO-ISC and Middle East, Allcargo Logistics Ltd, besides members from all over the country.

In her address, Ms Sanjam Sahi Gupta said that WISTA India will be a platform for accomplished women to share their knowledge, experience and contribution in making women more prominent in the maritime industry. One of the key objectives of WISTA India, she stressed, would be mentoring and spreading awareness about the various growth opportunities, which will be done through a mix of workshops, seminars and knowledge sharing sessions by eminent speakers in the maritime industry. **"I would like to mention that Capt. Dinesh Gautama has agreed to have periodic training workshops for members a**

**Narottam Morarjee Institute and Ms Shantha Martin has arranged to have training programmes with IIM Ahmedabad, she disclosed.**

The President pointed out that over the years the role of women in the maritime industry has evolved and women have been taking up challenging responsibilities at sea and shore. "Women have achieved leadership positions as bankers, lawyers, surveyors in the shipping industry globally. Today, there are many exciting opportunities for women in shipbroking, forwarding, logistics, shipowning and ship management organisations, across segments," she pointed out.

"The making of WISTA India in the last six months, though challenging, has been a very enriching experience for me, I have had the opportunity to interact with some of the extremely accomplished women in the industry. Their enthusiasm and support has made this event possible. **I am pleased that today we have with us members not only from Mumbai, but also from Delhi, Chennai, Surat,**



Mr S. Hajara presenting a memento to Capt. Sahi

Goa and Baroda. We have received an overwhelming response from women in the Indian shipping and related trades and I hope we will very soon be the largest contingent representing WISTA internationally," Ms Gupta said.

The guest of honour, Mr Anil Devli, CEO of INSA, offered all the assistance of INSA to WISTA and felt that the new body could give an impetus to the efforts of INSA in promoting Indian shipping.

"Women have arrived in the Indian maritime industry and are here to stay," emphasised Ms Nafeesa Moloobhoy, Managing Partner, A. S. Moloobhoy & Sons, who was also a guest of honour. She highlighted the fact that women were today taking up sailing jobs in both the nautical and engineering streams, more women were joining maritime courses and attending maritime conferences and seminars, and the entry of women was no longer



Addressing the WISTA launch







Mr. Molobhoy, in the presence of (seated from left) Mr Anil Devli, Mr S. Hajara and Ms Jyoti Kumari

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members from outside Mumbai were also present,



the audience at the event

Mr Hajara, in his address, expressed happiness that WISTA India was being launched in the SCI auditorium and congratulated the core team of the Association for their dedicated efforts in making it happen.

He stressed on the importance of continuous upgrading of knowledge and expertise (one of the aims of WISTA India) and emphasised that there was tremendous scope for lady professionals to shine and reach the pinnacle of success in this sector.

Mr Hajara highlighted that SCI had and currently has senior lady executives on its rolls. Besides, it was the first Indian shipping company to have lady cadets, lady chief engineer and even a lady Master. SCI's training institute, MTI, offers special rates to girl cadets, he disclosed.

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## Sitara Shipping remains a bright star in shipping industry even after three decades

Exim News Service

MUMBAI, Jan. 26

**S**ITARA Shipping Ltd, a leading player in providing shipping-related services, completed 30 years of successful operations this January 15.

The company was founded and is headed



by Capt. S. S. Sahi, and it is his vision and passion that drives the organisation. He is now assisted by the younger Directors, Ms Sumeet Sahi and Ms Sanjam Sahi Gupta.

While both have done Shipping Management from NMIS, **Turn to page 10**



Capt. S. S. Sahi

## Capt. Thapar made Director of SCI's Bulk Carriers & Tankers divn

Aframax tanker joins fleet



Exim News Service

MUMBAI, Jan. 26

CAPT. Sunil Thapar has been appointed as Director of Bulk Carriers and Tankers division in the Shipping Corporation of India (SCI).

He holds Master (Foreign Going) Certificate of Competency, issued by the Ministry of Shipping and MSc (Shipping Management) from the **Turn to page 10**

## Exponential growth for



BLR Logistiks (I) Ltd

Draws up large expansion plan

Exim News Service

MUMBAI, Jan. 26

EVEN as the end of the financial year is nearing, BLR Logistiks has announced that the company again witnessed

a strong growth and is planning a large expansion next year.

The appointment of a new CEO and COO to lead the lo-

**Turn to page 10**

● BCHAA Circular : 1 ● Appointment : 8 ● M. Sreedharan answers queries : 14 ● News pages 3, 8, 9, 10, 12, 22 & 30



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# Sitara Shipping remains a bright star in shipping industry even after three decades



Flanking Capt. S. S. Sahi are Ms Sanjam Sahi Gupta (left) and Ms Sumeet Sahi

## From page 3

Sanjam also has an MBA from the S. P. Jain Institute. The Finance division is headed by Mrs Inderjit Sahi.

Capt. Sahi, who is ex-TS Dufferin, became a Master Mariner at the age of 24, and his first command at 25 is something rare even today as most people become Captain only in their thirties. He incorporated the first company in 1971 and has been masterminding handling of break-bulk ships since.

The company, which has a well established business in ship agency, ship chartering, container operations and freight forwarding, has the distinction of being the first non-government company to be granted NVOCC status and also the first to issue Multimodal Transport Document (MTD) B/L.

As a leading NVOCC, Sitara Shipping has a fleet of about 1,000 Hyundai-built containers. Equipped with all the requisite infrastructure, the company is today involved in worldwide carriage to and from all locations in India, from small to large

shipments, and from standard containers to specialised ones.

It owns and operates Sitara-branded 20-ft, 40-ft General Purpose, Open Tops, Flat Racks and Flat Beds containers. Sector-wise, it has strong presence in Colombo, Male and the Arabian Gulf ports of Dubai, Kuwait, Dammam, Muscat, Bandar Abbas, Abu Dhabi and Jebel Ali.

And using special equipment, the company has now started a special service for South America and the Caribbean Islands.

Besides, it charters and operates ships from time to time as per the requirements of the trade. It recently loaded break-bulk cargo from Mumbai, Kandla and Porbander to Chittagong, Sipitang, Port Said and Ahladi.

One of Sitara Shipping's key assets over the years has been its dedicated staff, most of who have been with the company for over 15-30 years. Ms Anjali has been with the company since its inception.

Sitara Shipping's issue of the first MTD covered by Exim India in April 1994

# Capt. Thapar made Director of SCI's Bulk Carriers & Tankers division

## From page 3

World Maritime University, Malmo, Sweden. He is a life-member of the Company of Master Mariners of India.

Capt. Thapar has vast ex-

**Energy transportation has continued to remain the core business segment for SCI and induction of this vessel in the fleet is expected to**

tinued to remain the core business segment for SCI and induction of this vessel in the fleet is expected to strengthen its position in the energy transportation sector.



**P**RESERVING Professionalism in the Shipping Industry' was the theme of a well attended seminar jointly organised by the Institute of Chartered Shipbrokers (ICS- Mumbai branch) and The Shipping Professional Network in Mumbai (SPNM) at the NSCI here on Friday, October 18. The occasion also marked the second anniversary of SPNM.

The chief guest of the event was Capt. H. Subramaniam, well known maritime education-ist, who, in his address, stressed on the need for better laid down standards regarding professional-ism and ethics in the shipping industry.

Mr David Barrett, Education Manager of ICS UK, emphasised that the different segments of shipping could progress only if there was a continuous supply of trained professionals who frequently updated their knowledge and skills. Dr Brijendra Saxena, Principal of Tolani Maritime Institute, talked about the various factors influencing professionalism, among them being self-motivation, workplace environment, attitude of colleagues, etc. He too stressed on the constant upgradation of one's skills.

Mr Jeremy Owen of ICS UK gave a profile of the Institute, describing it as a passport to an established global network of ship-ping professionals. He also highlighted the path to membership.

Mr Anand Sharma, Joint Secretary of SPNM, reiterated that the aim of the organisation was to generate and spread knowl-edge and expertise, encourage shipping professionals from all verticals to come forward and use SPNM to raise industry



At the event were (from left) Capt. G. Sarkari, Mr David Barrett, Mr Jeremy Owen, Dr Brijendra Saxena, Capt. H. Subramaniam and Mr Manas Vaid



WISTA India's (from left) Ms Sumeet Sahi, Ms Sanjam Sahi Gupta and Ms Miriam Matthews presenting a memento to Mr Vaid and Capt. Swaminathan of SPNM



Dr (Ms) Dolly Gandhi

**Certificates & medals were  
presented to candidates  
successful in the ICS exams**



Mr S. Gaggar (right) for 'Distinction in shipping business'



Capt. S. Joshi for 'Distinction in ship finance & ship sale and purchase'

**Event partners w**





# Sitara Shipping wins FMB award

Exim News Service

MUMBAI, June 6

IT was another feather in the cap of Women's International Shipping and Trading Association (WISTA) President, Ms Sanjam Sahi Gupta, and WISTA Executive Committee Member, Ms Sumeet

Sahi, when their company Sitara Shipping Ltd was recently acknowledged by the S.P. Jain Institute of Management and Research at its Family Managed Business (FMB) Awards. It won for being an Outstanding Family Managed Business that has a successful role for women.

Both Ms Sumeet and Ms Sanjam said they attributed their success to their father, Capt Sahi, from whom they draw inspiration and "who taught them to excel in work with determination, hard work and will power". Having seen their father establish and grow the company with "sweat, blood and toil", they stressed on their vision to take it forward from strength to strength. They also acknowl-



Ms Sumeet Sahi was one of the speakers at a recent CII conference, representing WISTA



Ms Sanjam Sahi Gupta accepting the award

edged their mother for teaching them to be always grounded.

S.P. Jain Institute of Management and Research (SPJIMR), Mumbai, is a premier business school which has been consistently ranked among the top 10 B-Schools in India. Among its prominent courses is the Post-Graduate Program in Family Managed Business (FMB), conducted by the Centre for Family Managed Business (C-FMB). The C-FMB, in existence for 15 years, has been attracting students from over 150 cities and towns of India and neighbouring countries.

## Antwerp port awarded again for its sustainability efforts

Exim News Service

ANTWERP, June 6

THE Port of Antwerp has once again won an award in recognition of its efforts to grow into a sustainable port where economic activities and nature development go hand in hand.

At the annual meeting of the International Association of Ports and Harbors in Los Angeles, Mr Eddy

which ecological requirements and economic development go hand in hand, so as to offer guarantees of sustainable port development.

It was with this aim that the Port Authority set up a partnership with the nature conservation society Natuurpunt in 2000. Since then, sufficient "nature compensation" areas are set aside around

the port companies are able to reconcile "People, Planet and Profit" with their everyday activities. In the meantime, a second edition of the Sustainability Report is on the way, and work is progressing on a handy guide for companies, with best practices for the various aspects of sustainable enterprise. The second Sustainability Report and the guide for companies will both be published



● Le Havre port's RORO MAX project recognised as 'King of the Supply Chain 2013' —16  
● Global Project Logistics —20  
News pages 3, 16, 18, 24, 26 & 34

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Vol. XXIII No. 18

MUMBAI: Monday, January 28, 2013

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## JNPT bags award for contribution to Maharashtra economy

Exim News Service

MUMBAI, Jan. 27

**J**AWAHARLAL Nehru Port Trust (JNPT) was acknowledged for its "Contribution to the Maharashtra Economy" at the recent conference on "Vision for Port-led

Development of Maharashtra' organised by the Maharashtra Chamber of Commerce, Industry & Agriculture (MACCIA).

While delivering the keynote address at the event, Mr

Turn to page 26



Mr L. Radhakrishnan addressing the MACCIA event

## WISTA India represented at Hong Kong meet

Exim News Service

MUMBAI, Jan. 27

MS Sanjam Sahi Gupta, President of Women's International Ship-



With other participants are Ms Sanjam Sahi Gupta (fourth from right), Ms Sumeet Sahi (fifth from right) and Ms Alamelu Ramaswamy (second from right)

ping & Trading Association (WISTA) India and Director of Sitara Ship-

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## KICT handles ex-im boxes from Maersk vessel



Exim News Service  
CHENNAI, Dec. 17  
**T**HE Kattupalli International Container

Terminal (KICT) in Tamil Nadu loaded 50 TEUs of export boxes onto the Maersk  
Turn to page 10

## WISTA India celebrates first anniversary

Exim News Service  
MUMBAI, Dec. 17

sociation (WISTA) globally,  
Turn to page 10

WISTA  
India is the  
fastest growing  
chapter of



the Women's  
International  
Shipping and  
Trading As-

At the first anniversary celebration are (from left)  
Ms Jasamin Fichte, Ms Sanjam Sahi Gupta,  
Ms Karin Orsel and Ms Sujata Naik-Tolani



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Vol. XXII No. 226

MUMBAI: Monday, December 10, 2012

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Addressing the WISTA launch function is Mr S. Hajara, in the presence of (seated from left) Mr Anil Devli, Ms Sanjam Sahi Gupta, Ms Jyoti Kumari and Ms Nafeesa Molobhoy

## WISTA India launched with enthusiasm

Exim News Service  
MUMBAI, Dec. 9  
**T**HE Indian chapter of the Women's International Shipping & Trading Association (WISTA) was launched

with fanfare **WISTA** at the Shipping Corporation of India (SCI) auditorium here on December 7.

The honours were done by  
**Turn to page 30**

## FFFAI's Golden Jubilee celebrations pack a punch



The Golden Jubilee edition of FFFAI News was launched on the occasion. Displaying the publication are (from left) Mr Shankar Shinde, Hon. Treasurer, FFFAI; Mr C. S. Prasad, Chief Commissioner of Customs, Nhava Sheva; Mr Shantanu Bhadkamkar, Chairman of FFFAI; Mr L. Radhakrishnan, Chairman of JNPT; Mr Diwaker Gupta, Managing Director of SBI, and Mr Amit Kamat, Hon. Secretary, FFFAI—Detailed pictorial feature on pages I to IV

● Shipping Gazette : I & II ● Appointments : 4, 10 & 12 ● New Customs Exchange Rates w.e.f. December 7, 2012 : 12 ● Hyundai Notice to Trade : 20 ● Global Project Logistics : 28 ● News pages I, II, III, IV, 3, 8, 10, 12, 24, 26, 30 & 38

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# WISTA to be launched in India

Exim News Service

MUMBAI, Sept. 23

THE Women's International Shipping and Trading Association Ltd (WISTA) is to be soon launched in India, **thanks to the efforts of Ms Sanjam Sahi Gupta, Director of Sitara Shipping Ltd**, who has taken the lead to establish the Indian Chapter of WISTA.

The membership is now officially open and a formal launch is planned in the first week of October. Women in the industry at management level have been invited to join,



Ms Sanjam Sahi Gupta

and could include representatives from shipowners, charterers, brokers, agents, insurers, marine personnel, lawyers, banking and finance professionals, risk management, consultants, shipyards, industry organisations and suppliers.

Apart from the Executive Committee comprising Ms Sanjam Sahi Gupta, Ms Sumeet Sahi, Director of Sitara Shipping, and Ms Rukhsana Vohra, Director of Sai Maritime Management (P) Ltd, the following members are already on board:

★ Ms Anjali Kumar [DGM Finance], The Great Eastern Shipping Co. Ltd

- ★ Ms Jane Nazareth [Senior Manager], Siemens
- ★ Ms Maya Sajit [Pricing Manager], Total Transport System Pvt. Ltd
- ★ Ms Shama Mathew [Manager], Jeena & Co.
- ★ Ms Georgina Alvares [Assistant Manager Pricing], Aquarius Maritime Pvt. Ltd
- ★ Ms Vijaya [Business Development Manager], Opus Dei Logistics (I) Pvt. Ltd
- ★ Ms Michelle D'Souza, [Assistant Manager], MSC Agency (I) Pvt. Ltd

## About WISTA

In 1974, in the UK a handful of women brokers involved in the tanker market met for a Christmas lunch. They decided to repeat this on a regular basis, to exchange views on professional matters of common interest. Over the years, contacts from overseas were invited to join the meeting and the group gradually expanded throughout Europe to include women from other areas of shipping. Within a relatively short period of time, 25 women were involved, who decide that an association should be formed. WISTA was thus born.

In the years that followed, WISTA professionalised its organisation. **A networking body for women at management level in the maritime industry**, it today has presence in 29 countries, including Australia, Canada, China, Cyprus, Denmark, France, Germany, Italy, etc.

## Port Pipavav commences wheat shipments for govt of India

From page 3

board. The cargo is being exported by the GoI to Pt. Indofood Sukses in Jakarta, Indonesia.

Starting September 2012, Port Pipavav has undertaken to handle a new bulk cargo commodity—wheat. It has tied up with the Food Corporation of India (FCI) to handle

the turnaround time for the vessel by 26 hours.

"This is an important milestone for us. We were keen to deliver high levels of customer satisfaction to FCI, MMTC and Louis Dreyfus," said Capt. Dinesh Lokapure, Head of Bulk Business at APM Terminals Pipavav. "Handling wheat cargo calls for a num-

wheat shipment. The performance has been above our expectations. We are definitely looking at Port Pipavav as one of the gateway ports for our bulk export shipments."

Port Pipavav handles coal, fertilisers, iron ore, scrap and other bulk commodities. New storage space and equipment have been added to handle

★ Acquisition of 3 new post-Panamax cranes, 10 new rubber-tyred gantry cranes

★ Yard capacity for a total of 1.5 million TEUs

★ Internal roads

### For bulk cargo:

★ New container berth will enable the Port to dedicate the existing multi-purpose berth exclusively for bulk

